



Quadrem to Provide eTendering Technology to SKEC

South Korean-based SK Engineering and Construction (SKEC) is using Quadrem solutions to manage sourcing and procurement communications with an international community of 5,000 suppliers. About 300 to 400 tenders are expected to be issued by SKEC to support a gas train project it is undertaking in the Middle East for a national petroleum company.

“We chose Quadrem to handle Web-based sourcing and procurement for this \$2 billion project because we must provide excellent management of worldwide suppliers,”

said Oh-Young Lee, project procurement chief manager of the fourth gas train project team, SKEC.

The plan is to ensure that SKEC’s client achieves performance and cost-control objectives and visibility into procurement processes with suppliers located in Europe, Asia, the Middle East and North and South America.

“Quadrem’s electronic solutions and professional services are the best way to manage the complexity of this large project,”

said Ben Wong, VP business development, Quadrem Asia. “SKEC will be able to employ a great many criteria for supplier selection to achieve quality goals and continuity of supply. At the same time, they will reduce costs and save fuel by procuring efficiently.”

Quadrem delivers “on-demand” solutions that enable procurement executives and their suppliers around the world to automate processes, improve performance and reduce supply chain costs. Quadrem has built one of the world’s largest electronically-connected supplier networks, so its customers can connect once to the community rather than invest in multiple one-to-one connections. All messages are transmitted through a single, secure system, assuring integrity of the entire RFQ process and supporting standardised bid evaluations and awards that can be based on a variety of criteria, from price to total cost of ownership. An added value is that this process is completely transparent.



Capture the Advantage

Businesses all over the world depend on Quadrem supply chain solutions and expertise to bring their vision to reality.